

ANNUAL REPORT 2016



*OUR MISSION:
TO PROVIDE VOCATIONAL OPPORTUNITIES
TO INDIVIDUALS WITH BARRIERS TO
EMPLOYMENT*

SERVICES

People
Served

JOB CONNECTIONS

Open to the public, Job Connections is a free job search and referral program designed to help participants find a job in the community that fits their needs and abilities.

5,494

GOODWILL RETAIL TRAINING CENTERS

Goodwill's Retail Training Centers provide opportunities for individuals to gain skills and learn more about work in an integrated and competitive environment.

DHS Self Sufficiency Supported Work

Individuals gain positive work experience in a supportive environment.

257

Vocational Rehabilitation Services

Offers job development, job preparation, retention, assessment and work adjustment to individuals.

178

I/DD Employment & Training

Provides integrated, paid, on-the-job training and classroom activities designed to assist individuals with developmental disabilities gain skills and become more successful in a community job.

139

Prosperity Program

Provides financial wellness planning, banking and higher education assistance.

139

Other Services

Volunteer, Internships, Tax Aide through AARP.

950

TOTAL NUMBER SERVED

7,157

SERVICES

People Served

Unemployed/Dislocated Worker	4,472
Welfare Recipient	2,182
Offenders/Ex-Offenders	1,668
Working Poor/Incumbent Worker/Underemployed	1,388
Homeless	1,288
Other Disadvantaging Condition	938
Older Workers	795
Lack of GED/High School Equivalency	648
Unknown or Unreported Barrier	487
Psychiatric and/or Emotional Disability	340
At-Risk Youth	156
Learning Disability	140
Developmental Disability	124
Neurological Disability	120
Other Disabling Condition	114
Other Physical Disability	114
Non-English Speaking	97
Lack of Literacy	80
Chemical Disability	54
Autism	47
Deafness or Other Hearing Impairment	24
Blindness or Other Visual Impairment	17

**An individual may qualify in one or more of the above categories.*

FINANCIALS

<u>What Our Community Provided to Goodwill</u>	
Community Training Sales	\$19,125,256
Donated Goods Inventory	\$5,820,387
Vocational Services	\$2,024,340
Other Income	\$798,221
Fundraising	\$277,987
TOTAL	\$28,046,191
<u>What Goodwill Returned to Our Community</u>	
Wages	\$10,244,940
Payroll Taxes and Benefits	\$1,970,575
TOTAL Payroll Expenses	\$12,215,515
Business Development	\$758,597
Occupancy (rent, utilities, insurance, interest, etc.)	\$2,352,084
Investment in New Facilities and Equipment	\$1,964,124
Other Expenses	\$2,171,320
Supplies and Services	\$7,293,443
Telephone & Postage	\$561,624
Debt Service	\$729,484
TOTAL	\$28,046,191

LEADERSHIP

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Jim Nelson
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CARF and DHS Accreditation

Goodwill Industries of Lane and South Coast Counties is accredited by The Commission on Accreditation of Rehabilitation Facilities (CARF), and the State of Oregon Department of Human Services (DHS).